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RUCPDOG/USDOC WASHINGTON DC 0000  
RUEKJCS/SECDEF WASHINGTON DC  
RUEPINS/HQ BICE INTEL WASHINGTON DC

UNCLAS STATE 115521

SIPDIS  
ZAGREB FOR CRISTOPHER J. RHOTON

E.O. 12958: N/A  
TAGS: [ETTC](#) [KOMC](#) [HR](#)  
SUBJECT: BLUE LANTERN LEVEL 3: POST-SHIPMENT END-USE CHECK  
ON LICENSE 050173849

REF: 2006 BLUE LANTERN GUIDEBOOK

¶1. This is an Action Request. See paragraphs 2-4.

¶2. The Department's Office of Defense Trade Controls Compliance (PM/DTCC) requests post's assistance in conducting a post-shipment check on license 050173849 for the export of a thermal imaging camera to Croatia. Post is requested to complete this Blue Lantern check within 45 days. Lack of response to a Blue Lantern check will affect pending and future licenses involving parties to this license.

¶3. Reason for request: Unfamiliar foreign end-user Tectra Doo Mjerna I Spitna Tehnika (Tectra). The company has not appeared on any previous licenses, nor have its bona fides been verified by a Blue Lantern check.

¶4. ACTION ZAGREB: Post is requested to make inquiries with host government officials to establish the bona fides of unfamiliar foreign end-user, Tectra, and to confirm that end-use is as stated on the license application. PM/DTCC requests that post conducts a site visit to Tectra in order to provide Department with an assessment of its business operations and on-site security. Finally, post is asked to assess whether the company appears to be a reliable recipient of USML items. If a site visit is not possible, please inform the PM/DTCC officer.

The following questions are provided as suggested guidance:

--Does the company have secure facilities and proper accounting and security procedures for handling sensitive USML items?

--What is the exact end-use for this USML item?

--What is the nature of the company and when was it established? Who are its principals?

--What type of organizations are among its typical customers and where are the customers located?

--Does the company understand the restrictions on United States Munitions List (USML) items, especially the prohibition against unauthorized re-transfer and re-export?  
END ACTION

¶5. Details of license application:

DTC Case: 050173849

QUANTITY/COMMODITY:

1 Hotshot HD-XT predictive maintenance camera system

License Value: USD 16,000.00

SELLER:

Sofradir EC Inc.  
373 Route 46 West  
Fairfield, NJ 07004  
POC is Michelle Intiso, Tel. 973-882-0211 ext. 212

FOREIGN CONSIGNEE:

Tectra Doo Mjerna I Spitna Tehnika  
Licka 33  
Zagreb  
Croatia  
POC is Sales Manager, Ivo Novakovic, Tel. 385 1615 2606

FOREIGN END-USER:

Tectra Doo Mjerna I Spitna Tehnika  
Licka 33  
Zagreb  
Croatia  
POC is Sales Manager, Ivo Novakovic, Tel. 385 1615 2606

PURPOSE:

The camera will be used for building inspections as well as electrical and mechanical inspections for potential clients.

¶6. Submitted in support of the license were the following documents (PM/DTCC can fax documentation to post upon request):

--DSP-83 Non Transfer and Use Certificate submitted by Tectra and signed by Tectra Sales Manager, Ivo Novakovic on 5 May ¶2009.

--Purchase Order No. 19036 submitted by Tectra and signed by Tectra Sales Manager, Ivo Novakovic on 16 April 2009.

¶7. Please slug reply for PM/DTCC - BLUE LANTERN COORDINATOR and include the words "Blue Lantern" and the case number in the subject line. POC is Tim Mazzarelli, Phone: 202-663-3867; Email: MazzarelliTP@state.gov; SIPRNET: MazzarelliTP@state.sgov.gov. The Blue Lantern Guidebook (ref) is available as a PDF file at [http://www.intelink.sgov.gov/wiki/Blue Lantern End-Use Monitoring Program](http://www.intelink.sgov.gov/wiki/Blue_Lantern_End-Use_Monitoring_Program).

¶8. Department is grateful for post's assistance in this matter.  
CLINTON